



KEY CAPABILITIES AND SCALE



Multi-disciplinary professionals



Countries with presence in US, Canada, UK, EU, Israel, LATAM, and Africa



Less expensive than onshore resources



Unicorns in portfolio



AWS migrations delivered

MASTERING AWS MIGRATIONS AT SCALE

- **AWS Competency**
Migration consulting with end-to-end, hands-on delivery
- **200+ Migrations**
Across enterprises, SMBs, and start-ups
- **Over 35% Savings on AWS**
Achieved within an average of 6 months
- **Global AWS Expertise**
Combining secure multi-region migrations, resilient DR, and 24/7 ProActive cloud operations delivered by 1,000+ distributed engineers

COMPREHENSIVE CLOUD STRATEGY & IMPLEMENTATION

Adaptive Pods: Discounted access to on-demand support from multi-disciplinary experts (DevOps, AI/ML, DBAs, Solutions Architects, Security experts, and more)

POCs and Workshops: Guidance and Roadmap for strategic initiatives (Gen AI, SaaS, Data, Scale, Reliability, and more)

Security & Compliance Sprints: Assessment and remediation, tool selection and implementation, penetration testing and audits (supporting SOC2, ISO 27001, GDPR, HIPAA, PCI, and more)

GTM Support: AWS Marketplace Onboarding, Product Market Fit innovation and validation (competitive analysis, technology as a business driver, business model evaluation)

LEADING THE WAY IN GENERATIVE AI SOLUTIONS

- Generative AI workshops and POCs funded by AWS
- On-demand AI solutions architect support, complimentary
- Dedicated AI team including AI developers, AI architects, and DevOps experts
- Proven expertise in AWS AI technologies, including Amazon Bedrock, Amazon Bedrock AgentCore, Rekognition, Textract, SageMaker, and more
- AWS-recognized AI Services competency

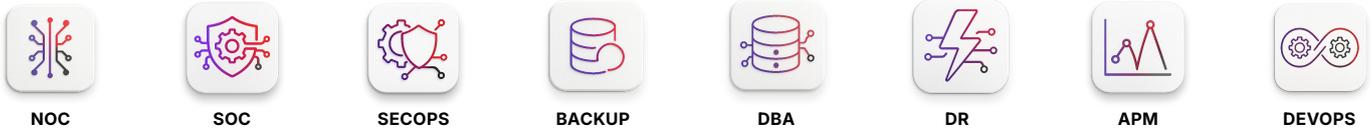
POWERING INNOVATION ON AWS



FREE PROACTIVE CLOUD MANAGEMENT (RESELLING): OPTIMIZED, SECURE, AND COST-EFFICIENT

- Cost optimization, monitoring, and control toolset
- Includes complimentary CloudHealth
- Discounted pricing for AWS Partner-led support
- Business and Enterprise tiers
- Well-Architected Reviews and whiteboarding sessions
- Prevention of monthly "bill shock"
- Security reports
- Quarterly business reviews to customize and improve services
- Dedicated account management to streamline processes and response times
- Service management portal for consolidated communications, reporting, and ticketing

END-TO-END PROACTIVE SOLUTIONS AS A SERVICE



APP AND IOT DEVELOPMENT FOR NEXT-GEN SOLUTIONS

- **AWS competency in both SaaS Design and Build:** with end-to-end hands-on delivery (one of only 14 partners globally with both competencies)
- **SaaS design and planning assessment:** Helping you build or optimize SaaS on AWS
- **End-to-End IoT Alignment:** The IoT team is aligning software, devices, and cloud to deliver cutting-edge solutions and products
- **Agile Delivery:** Multiple delivery models tailored to your needs
- **Ramp-up within two weeks:** Hassle-free, flexible, and adaptable to dynamic requirements

THEY TRUST, WE DELIVER

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SAPIENS

BRAVIANT

Priority

HIGH QUALITY AUTOMATION

magic

EMERGE

SEQUOIA INSIGHT

union

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