



### About Billtrust

Billtrust, a leading innovator in Accounts Receivable (AR) automation, empowers B2B companies to get paid faster and more efficiently with a comprehensive suite of automated order-to-cash solutions. Catering to a diverse range of businesses across 40+ industries, Billtrust simplifies the AR process and streamlines operations.

### Challenges

Billtrust aimed to expand their invoicing solution into the European market. This involved implementing their SaaS invoicing solution in the EU region. To ensure a smooth and secure migration, they sought a reliable partner to navigate the complexities of AWS Europe and achieve a timely deployment.

### Solutions

Billtrust partnered with Commit, an AWS Premier Partner with extensive experience in FinTech solutions. Commit's expertise in deploying secure services on AWS, migrating customers from on-premises data centers to AWS, implementing CI/CD DevOps practices made them the ideal partner for Billtrust's goals.

### Commit's approach addressed several key challenges:

- **EU Implementation** Commit leveraged their expertise in FinTech solutions to seamlessly implement Billtrust's SaaS services within the EU regulatory landscape.
- **Secure Cloud Migration** Commit ensured the secure migration of Billtrust's legacy applications to AWS Europe, adhering to strict security protocols.
- **DevOps Integration** Commit assisted in deploying Billtrust's applications utilizing a CI/CD DevOps approach, promoting speed and agility for future deployments.
- **Knowledge Transfer** The Commit team fostered strong communication and collaboration with Billtrust's Technology Operations team, providing valuable guidance on deploying legacy applications in the AWS environment.

By carefully considering Billtrust's unique requirements and product architecture, Commit provided a tailored solution that instilled confidence in the project's success. This included showcasing successful deployments of secure solutions for other FinTech clients.

### Results

Billtrust, with Commit's assistance, achieved significant milestones:

- **Deployment in AWS Europe:** Billtrust's legacy applications were successfully migrated and deployed on AWS Europe, laying the groundwork for future scalability and agility.
- **Enhanced Security:** Commit's expertise ensured secure migration and adherence to PCI compliance standards within the AWS Europe architecture.
- **Knowledge Transfer:** Through close collaboration, Billtrust's Technology Operations team gained valuable knowledge on deploying applications in AWS, paving the way for future self-sufficiency.

“ We chose to go with Commit because in the evaluation period they really paid attention to our challenges, our product, and our overall architecture. They were able to provide us with FinTech customers as well as secured solutions they have deployed for other customers, so we really felt comfortable. It gave us the confidence they will be able to deploy our product on AWS and that it will be a successful project.”

**Farai Alleyne, SVP Technology Operations, Billtrust**

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