



# Sequoia Insight Elevates Operations with a Hybrid SaaS Solution on AWS



## About Sequoia Insight

Sequoia Insight is a trusted leader in regulatory reporting and data analytics for the healthcare industry. With a commitment to innovation and precision, Sequoia Insight has processed over \$300 billion in claims reporting, helping healthcare organizations meet state and federal compliance requirements seamlessly. Beyond compliance, the company empowers its clients with actionable insights through advanced analytics, enabling them to unlock the full potential of their data.

## Challenges

The company faced the dual challenge of expanding their platform to include a robust cloud offering while maintaining their existing on-premises solution. The new cloud environment needed to meet stringent functional and regulatory requirements, particularly around data security and privacy. A critical customer demand was achieving complete data and processing isolation for each client. Additionally, Sequoia required a solution that could be rapidly deployed to support sales initiatives through demo and proof-of-concept environments. With limited experience in implementing cloud infrastructure and best practices, Sequoia needed a trusted partner to design, implement, and transfer knowledge for ongoing operations.

## Solutions

After choosing AWS as their cloud provider, Sequoia Insight partnered with Commit to design and implement a secure and scalable cloud environment. Commit assembled a team of experts with diverse skill sets to ensure every aspect of the project adhered to best practices. The solution leveraged Infrastructure-as-Code (IaC) to enable full environment deployment in under an hour, ensuring flexibility and rapid scalability. The Commit team worked closely with Sequoia's developers throughout the build process, providing deep technical guidance and ensuring knowledge transfer was seamless and well-documented. Commit also incorporated advanced security measures to meet the strict data isolation and privacy needs of Sequoia's customers, delivering a solution tailored to their unique requirements.

## Results

- Sequoia Insight successfully launched a cloud offering that met the same functional and security requirements as their on-premise solution.
- An Infrastructure-as-Code (IaC) model was implemented, allowing:
  - Full environment deployment in under an hour.
  - Rapid creation of demo and proof-of-concept environments to enhance the sales process.
- Knowledge transfer ensured Sequoia's team fully understood the solution and could operate it independently, supported by thorough documentation.
- The solution adhered to best practices for security and data isolation, meeting the unique requirements of Sequoia's expanding customer base.



*Commit designed and implemented Sequoia's cloud solution quickly and in a cost-effective manner. They were professional and a pleasure to work with. I couldn't be happier with the results. We will continue to engage them on future cloud enablement projects"* - **Todd Pearsall, VP of Technologies & Project Management, Sequoia Insight**

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